

Spring and Fall Team Rally

Each year your National Directors sponsor a Team Rally in the Spring and Fall. These are extended training and motivation, similar to the company's National meetings. Watch the website for details, dates and registrations!



Celebration 2009 Recognition

At Celebration 2009 each Director will recognize the top three consultants from their Unit. You must be present to win. The standings are figured on a point system that begins July 1st, 2008 and ends June 30th, 2009. 1 point for each sales dollar and recruiting points are 1000 points for each **qualified** recruit. An exquisite gift will be awarded to the #1 consultant. #2 and #3 consultants will also each receive a gift.

At Celebration each year, your National Director will recognize the **Top Five Consultants in Sales and the Top Five Consultants in Recruiting** for the Celebration year! They compete with all units on the National team. Consultants thru Unit Managers compete in this competition.

Recognition Rules

Those consultants who are within 2 1/2 hours driving distance to the Team Rally must be present at the meeting to receive ALL RECOGNITION.

If you are unable to attend a local meeting because of too far a distance you must view the Virtual Unit Meeting posted at the beginning of the month and participate in two of the weekly Spajammataks on Monday evenings. After each is completed please e mail or call your director with three points you learned. Your awards will then be sent to you.

Consultants from units outside the National Executive Unit may participate in the \$500 Sales Recognition only. You are encouraged to participate in your own unit's special contests and recognition.

*DIQS will participate in their own recognition program designed especially for them by their director.



Barrett/
Ostwinkle
National
Unit

Recognition
Program

2009
Your Year to Shine!

New Consultants

New Consultants (Jan—Dec)

Upon attending your first Team Rally you will receive the New Consultant Notebook.

Attend the next consecutive meeting, turn in your FRANK list, and receive your BeautiControl Money Bag.

Attend your third consecutive meeting, turn in your "First Six" party results and earn a BC Calculator.



Date Attended Team Rally:

First Rally _____ Second Rally _____ Third Rally _____



Road Map Recognition

Spa _____ Date _____ Sales _____

1. _____
2. _____



Book two spas, complete Quick Start and earn your starter charm Bracelet!

3. _____
4. _____
5. _____
6. _____

Book four more spas, attend Fast Track and earn a Neckwrap!



Consultants - Unit Manager*

Sales Recognition (Jan—Dec) Sales

Each month consultant's sales achievements will be recognized at the Team Rally.

\$500 - \$999 sellers - earn monthly sales charm

\$1000 - \$1999 sellers - Earn charm and sales aid gift or product

\$2000 sellers - Earn charm and premium product

\$3000 sellers - Earn charm and 1% of sales in cash!

Sales Charm Program (Jan—Dec)

The #1 consultant in sales will receive a Special #1 charm for that month. Anyone with sales of \$500 or more in a month will receive a special sales charm.

The first month you have \$500 in sales

you receive your starter bracelet, if you did not receive it during the completion of your Road Map



Booking

BeautiNet Booking Recognition (Jan-Dec)

Each month you post your parties on the BeautiNet calendar, you will receive your unit "monthly" booking charm at the Team Rally. When you have 2, 4 or 8 spas booked for the current month you will receive a special gift at the Team Rally



Recruiting

Recruiting Recognition (Jan—Dec)

Building a team of new consultants is the heart of our business. For each person you recruit in a month you will receive a red heart charm. Build a whole bracelet of hearts that represent everyone on your team.

The #1 consultant in recruiting will receive a special #1 charm for that month.



Leadership

Leadership Recognition (Jan-Dec)

Every time you step up in Leadership you will receive a leadership achievement certificate and special recognition at the next Team Rally. New VIPs earn their mini mustang, Executive VIPs* earn their BC Portfolio and New Unit Managers earn a special gift from their director

*8 consultants on your team!

